



CORPORATE OVERVIEW

About Us

We help people work together better to achieve extraordinary business results.

- Interaction Associates (IA) is a 45-year innovator of collaborative methods that drive superior workplace results. We help global organizations build high-involvement cultures by developing their leaders, teams, and change agents. IA's clients achieve a new measure of ROI - Return on Involvement . . . where employees go "beyond engagement" to share responsibility for business success.
- We have been at the nexus of adult learning with innovative and proprietary achievements in the areas of design, learning process, and the integration of Interaction Associates intellectual property with our clients' content.
- We are now based in India with our skilled and experienced experts in consulting, training, coaching and facilitation.
- We work with many of the world's leading Fortune 500 companies as the provider of choice for leadership development and learning processes.
- Named one of Training Industry's Top 20 Leadership Training Companies 2012 - 2014, and was named to their Content Development Watch List in 2012 – 2014.
- Authors of 'How to Make Meetings Work', 'How to Make Collaboration Work', 'Harvard Manage Mentor® Lessons in Coaching', 'Feedback & Meeting Management', and 'Creating a Culture of Collaboration- The International Association of Facilitator Handbook'.

Mission

“ By demonstrating the power of collaborative action, we transform the way people work together to achieve their goals, create value for organizations and foster human dignity in the workplace. ”

LEADERSHIP PHILOSOPHY

We believe that in order to drive true performance in an organization, it is imperative to create leaders at all levels who reflect a common way of



BEING - LEADERSHIP CULTURE

Have a clearly defined leadership culture to create a shared way of being in an organization



THINKING - MODELS

Use universal models to effectively engage people in thinking about and analyzing issues & challenges



COMMUNICATING - LANGUAGE

Foster a common language with terms that everyone understands



DOING - METHODS

Utilize shared methods for implementing work, to create a replicable and scalable way to ensure and measure results

HOW ARE WE DIFFERENT?



- Consultative approach that begins with your business issues and ends with business impact.
- We transfer our skills and capabilities to you so you can manage both current and future business issues.
- Proprietary methods delivering business results since 1969 when we pioneered the concepts of trust and collaboration in the workplace to solve business problems.
- A deep network of subject matter experts & innovative thinkers in multiple industries, sectors and geographies.
- The ability to integrate and partner with others' content, leveraging our design expertise to ensure high quality integration and seamless delivery.
- We developed and support the Interaction Institute for Social Change.
- We are willing to have skin in the game where outcomes are measurable.

OUR AREAS OF EXPERTISE

- Leadership
- Collaboration
- Trust
- Change
- Innovation
- Teams



LEADERSHIP:

Skills, tools and methods for a new paradigm of leadership, including a new program that focuses on women in leadership.



COLLABORATIVE CAPABILITY:

Proven skills, tools and models to help people collaborate together effectively (both face-to-face and virtually).



BUILDING TRUST IN BUSINESS:

Through six years of original research in this area, we have been able to demonstrate that trust is linked to business performance. We offer assessments, consulting services, and a trust workshop to support organizations grappling with this critical issue.



LEADING CHANGE:

A method, process, skills and tools for preparing and involving people effectively, or recalibrating in the midst of a change effort.



INNOVATION CULTURES:

There is a strong link between innovation and collaboration. We have adopted a very specific point of view and have created programs and tools for helping organizations understand what it will take to build a culture of innovation from the inside.



HIGH PERFORMANCE TEAMS:

A framework, skills, tools and methods for assessing, setting-up, launching and managing high performance teams (face-to-face and virtually).

OUR SOLUTIONS

Consulting Services

- Integrate and Design Custom Learning Solutions
- Change Leadership and Readiness Assessment, Design, Intervention
- Talent Strategy and Implementation or Recalibration
- Vision, Mission, Values work for Leadership Teams
- Organization, Team & Individual Assessment
- Strategic and High Stakes Facilitation
- Training Strategy Development, Assessment, or Recalibration
- Development for HR, OD and Learning Professionals

Coaching Solutions



Increased Performance For Individuals And Teams

- Executive and High Potential Leadership Assessment and Coaching
- Applied Learning Coaching
- Action Learning Coaching and Problem-Solving

Customized Learning



Leadership

- Strategic Leadership Skills
- Strategic Thinking
- Manage, Innovate, Execute
- Systems Thinking
- Facilitative Leadership
- Managing with Impact
- The Coaching Edge
- Collaborate to Innovate
- Women In Leadership
- Leading Virtual Teams
- The Dynamics of Trust
- Managing from a Distance



Change Leadership

- Change Leadership
- Facilitating Change



Facilitation & Effective Meetings

- Essential Facilitation
- Virtual Group Facilitation
- Mastering Meetings
- Leading Online Meetings



Team Leadership

- Team Sponsorship
- Teams in Action
- Team Meetings
- Team Assessment
- Leading Virtual Teams
- Single Point Lessons in Virtual Teamwork

OUR NETWORK

We can create breath and depth in our solutions through our in-house online portal **Total Access** – A one-stop platform to IA's library of proven leadership and collaboration content (IP), which can be used flexibly to develop capability and improve performance. Our solutions are designed to meet the needs of our clients and hence they encompass various approaches and methodologies which enhance learning effectiveness. To ensure capability to design interventions that need to address the expectations of our clients, we at IA have created a collaborative network of relevant expertise. We work with our partners to leverage thought leadership and create a synergistic platform for enabling results for our clients. Our proprietary Smart Access technology allows us to create seamless interface for our learners to access just in time knowledge and insight to enable on the job performance.



dynargie

DYNARGIE

The human side of business, specializing in translating organizational strategy into effective motivation, behavior and performance. Dynargie is a premiere delivery and content partner for Interaction Associates located in 17 countries.



experiencepoint

EXPERIENCE POINT

Award-winning change leadership and innovation simulations are used in 75 countries.



ZOOM COLLABORATE

Our partner for Virtual Instructor Led Training (ViLT) and virtual follow-up coaching.



INSIGHT EXPERIENCE

Delivering tailored and custom simulation-based learning experiences that accelerate leadership development, strategy execution and business acumen.



LEADEDGE

LeadEdge helps organizations to navigate and deliver results in a changing world. LeadEdge assists Interaction Associates to develop programs that help leaders to internalize the capabilities for growth.

OUR CLIENTS



Medtronic



PRICEWATERHOUSECOOPERS



vodafone



SIEMENS



Lucent Technologies
Bell Labs Innovators



EMC²
where information lives[®]

SONY

